

NAR Settlement Insider Forum: Essential Updates and Training for Real Estate Pros

with  **Capital Title**SM
A Shaddock Company



Attorney:
Tiffany Hanzik McAllister



Attorney:
Joe Kimball

Renowned Speaker :
Wally Bressler




About Wally Bressler



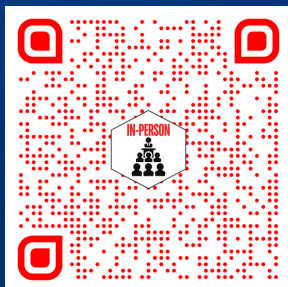
Elevate your skills as a buyer agent with renowned speaker Wally Bressler. This 3-hour training, hosted in DFW with a live stream available, includes a 10-minute introduction by Capital Title Attorneys debriefing the NAR Settlement. Don't miss out!

- Practical strategies for setting face-to-face appointments with qualified buyers.
- Learn to conduct a compelling buyer presentation, complete with a presentation.
- Discover effective methods to deliver value as a buyer agent and secure agency agreements.
- Master the art of negotiating your fee within the contract for sale.
- Techniques for handling questions and objections during sales.
- Strategies for persuading sellers to offer buyer-agent commissions.
- Developing a resilient mindset for ongoing business growth

 **Brookhaven Country Club**
3333 Golfing Green,
Farmers Branch, TX 75234

 **Tuesday, May 7th 2024**
10AM - 2PM:
Lunch Provided

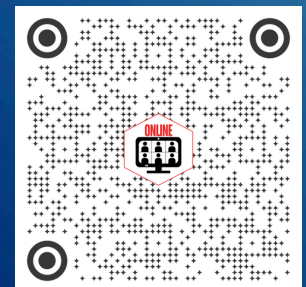
IN-PERSON REG



Link to In-Person Registration:

<https://pages.ctot.com/narsettlementinsiderforum>

ONLINE REG



Webinar ID:
817 2861 1647

Link to Online Registration:

https://ctot.zoom.us/webinar/register/WN_nBuQKJITROYj8GBkkgExg

See on Capital Title Calendar:

<https://ctot.com/event/nar-settlement-insider-forum-essential-updates-and-training-for-real-estate-pros>